

#### AT A GLANCE

# Interactive Market Data Reports

Access and compare objective, competitive Northwest pay data on 26 healthcare executive and top management positions with Milliman's easy-to-use interactive online data application.

## **Reporting Capabilities**

- · Create an unlimited number of custom reports by peer group, facility type, organization size, location, etc.
- · Print ready professional pdf and Excel reports
- · Export summary results and raw data into Excel

### **2022 Northwest Healthcare Executive Compensation Survey** *Effective Date:* January 2022 *Publication Date:* June 2022

#### 1.0 EXECUTIVES 1.01 Chief Executive Officer (CEO) Your Job Title: CEO

Your Job Code: 109722

Provides overall administration of operations of the organization. Develops objectives, strategies, policies, budgets, and operating plans for the organization and oversees their interpretation, implementation and achievement. Creates an organizational hierarchy and assess the performance of indiv... Read More

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		Your Organ	Your Organization	
	Survey Data	% +/- Market	Data	
# of Firms	75			
# of Incumbents	74		1	
Base Salary				
Simple Mean	436,682	66.5	1,302,900	
Weighted Mean	436,682	66.5		
25th Percentile	251,676	80.7		
50th Percentile ▼	300,000	77.0		
75th Percentile ▼	535,300	58.9		
Total Cash				
Simple Mean	483,974	71.7	1,708,102	
Weighted Mean	483,974	71.7		
25th Percentile	254,985	85.1		
50th Percentile	340,953	80.0		
75th Percentile	566,694	66.8		
Salary Range				
Average Minimum	285,628	NA	NA	
Average Midpoint	363,889	NA	NA	
Average Maximum	442,150	NA	NA	
Additional Cash % of Firr	ns			
Bonus-Simple Mean	134,601	NA	NA	
Bonus-Weighted Mean	134,601	NA		

Organizations	Δ	<u>latches</u>			
Matching Job		75			
Reporting Base	74				
Reporting Salar	29				
Market Additional Cash Paid					
Number of Firm	S	26			
Number of Incur	Number of Incumbents				
% of Firms		35.1			
% of Incumbents		35.1			
Avg % of Base F	Pay	47.5			
Your Addition	al Casl	n Paid			
Number of Incur	mbents	1			
% of Incumbent	100.0				
Avg % of Base F	31.1				
Market Salary Adjustments					
	Actual	Ranges			
# Months	0	0			
Annual Adj %	0.00	0.00			
Your Salary Adjustments					
	Actual	Ranges			
# Months	0	0			
Annual Adj %	0.00	0.00			

<< Previous job

Next job >>



#### INTERACTIVE FEATURES

Customize survey results:

- Create data breakouts by peer group, location, facility type, organization size, classification, etc. using the "Set Criteria" feature
- Convert pay to hourly, monthly, or annual figures
- Age the data, actual salaries and/or salary ranges, using the "Adjust Salary" feature
- Adjust the percentiles
- Save criteria and settings

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Create your own data breakouts using the "Set Criteria" feature.

## Set Criteria

- ☑ Create an unlimited number of custom reports by peer group, location, facility type, size, etc.
- Z Exclude your organization from your data sets
- Save your criteria and settings

<ul> <li>Puget Sound Metro (excluding Seattle)</li> <li>Portland Metro Area</li> <li>Other</li> <li>Stand Alone Clinic</li> <li>Other Specialty Employer</li> <li>Seattle</li> </ul> Organization Size   Number of Employees to   Number of Employees to   Gross Revenue (in S millions) to   Number of Licensed Beds to   Job Criteria Bonus Payer Jobs <ul> <li>Lesser</li> <li>Mon-bonus Payer Jobs</li> <li>Comparable</li> <li>Greater</li> </ul> Responsible for Single / Multiple <ul> <li>Responsible for Single / Multiple</li> <li>Responsible for Single / Multiple</li> <li>Responsible for Single / Multiple</li> </ul>	Locations	Facility Type	Exclude Your Organization
Organization Size I Abor Health   Number of Employees to   Gross Revenue (in \$ millions) to   Net Revenue (in \$ millions) to   Number of Licensed Beds to   Job Criteria   Bonus Payer / Non-bonus Payer Job Match Levels   I Bonus Payer Jobs I Lesser   I Non-bonus Payer Jobs Comparable   I Greater Greater	(excluding Seattle) Portland Metro Area Other	<ul> <li>Medical Center / Acute Care</li> <li>Stand Alone Clinic</li> </ul>	Organizations Matching Criteria         ✓         Adams County Public Hospital District #2 / East Adams Rural Healthcare         ✓         ✓         Alaska VA Healthcare
Gross Revenue (in \$ millions) to   Net Revenue (in \$ millions) to   Number of Licensed Beds to   Job Criteria   Bonus Payer / Non-bonus Payer Job Match Levels   Image: Bonus Payer Jobs Image: Lesser   Image: Bonus Payer Jobs Image: Comparable   Image: Greater Image: Greater   Responsible for Single / Multiple	Organization Size		
Net Revenue (in \$ millions) to   Number of Licensed Beds to   Job Criteria   Bonus Payer / Non-bonus Payer Job Match Levels	Number of Employees	to	🗹 Asante
Net Revenue (in \$ millions) to   Number of Licensed Beds to   Job Criteria   Bonus Payer / Non-bonus Payer Job Match Levels   I Bonus Payer Jobs Lesser   I Non-bonus Payer Jobs Comparable   I Greater Greater   Responsible for Single / Multiple   I Responsible for Single Location	Gross Revenue (in \$ millions)	to	
Number of Licensed Beds to   Pathena of the Northwest   Job Criteria   Bonus Payer / Non-bonus Payer   Job Match Levels   Bonus Payer Jobs   I comparable   I Non-bonus Payer Jobs   I comparable   I for Single / Multiple   Responsible for Single Location	Net Revenue (in \$ millions)	to	
Job Criteria   Bonus Payer / Non-bonus Payer   Job Match Levels   Bonus Payer Jobs   Lesser   Non-bonus Payer Jobs   Comparable   Greater   Responsible for Single / Multiple Responsible for Single Location	Number of Licensed Beds	to	
	<ul> <li>Bonus Payer / Non-bonus Payer</li> <li>Bonus Payer Jobs</li> <li>Non-bonus Payer Jobs</li> <li>Responsible for Single / Multiple</li> <li>Responsible for Single Location</li> </ul>	<ul> <li>Lesser</li> <li>Comparable</li> <li>Greater</li> </ul>	

