

AT A GLANCE

# **Interactive Market Data Reports**

Access and compare objective data on over 207 financial industry positions (Teller through CEO) from Northwest financial institutions with Milliman's easy-to-use interactive online data application.

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### **Reporting Capabilities**

- Create an unlimited number of custom reports by peer group, location, type, asset size, etc.
- · Print ready professional pdf and Excel reports
- · Export summary results and raw data into Excel

## 2023 Northwest Financial Industry Compensation Survey

Effective Date: May 2023 Publication Date: August 2023

#### 1.0 BRANCH BANKING 1.01b Teller - Intermediate

withdrawals with limited supervision. Sells ... Read More

Your Job Title: TELLER Your Job Code: 1357TLLR

Your Job Code: 1357TLLR

Processes a variety of basic customer account transactions and provides prompt, courteous, and friendly service. Actively sells and cross-sells bank services. Exercises independent judgment. Processes a variety of routine checking and savings deposits and

		Your Organization	
	Survey Data	% +/- Market	Data
# of Firms	44		
# of Incumbents	761		24
Base Salary			
Simple Mean	40,692	8.8	44,624
Weighted Mean	41,294	7.5	
25th Percentile ▼	37,185	16.7	
50th Percentile ▼	39,609	11.2	
75th Percentile ▼	43,612	2.3	
Total Cash			
Simple Mean	41,625	6.7	44,624
Weighted Mean	42,151	5.5	
25th Percentile	38,327	14.1	
50th Percentile	40,678	8.8	
75th Percentile	44,229	0.9	
Salary Range			
Average Minimum	36,124	17.3	43,680
Average Midpoint	43,007	12.0	48,880
Average Maximum	49,891	7.7	54,080
Additional Cash			
Bonus-Simple Mean	2,330	NA	NA
Bonus-Weighted Mean	2,435	NA	

Organizations	<u>M</u>	atches_			
Matching Job	44				
Reporting Base F	44				
Reporting Salary	36				
Market Additional Cash Paid					
Number of Firms	19				
Number of Incum	268				
% of Firms	43.2				
% of Incumbents	35.2				
Avg % of Base Pa	5.7				
Your Additional Cash Paid					
Number of Incum	0				
% of Incumbents	0.0				
Avg % of Base Pa	0.0				
Market Target Bonus					
% of Firms	25				
As % of Base Pag	6.2				
Your Target Bonus					
As % of Base Pag	NA				
Market Salary Adjustments					
	Actual	Ranges			
# Months	0	0			
Annual Adj %	0.00	0.00			
Your Salary Adjustments					
	Actual	Ranges			
# Months	0	0			



#### **INTERACTIVE FEATURES**

Customize survey results:

- Create data breakouts by peer group, location, type, asset size, ownership, etc. using the "Set Criteria" feature
- Convert pay to hourly, monthly, or annual figures
- Age the data, actual salaries and/or salary ranges, using the "Adjust Salary" feature
- Adjust the percentiles
- Save criteria and settings

For more information, contact:

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# Interactive Market Data Reports

Create your own data breakouts using the "Set Criteria" feature.



## Set Criteria

- ☑ Create an unlimited number of custom reports by peer group, location, type, asset size, etc.
- ☑ Exclude your organization from your data sets
- ✓ Save your criteria and settings

Industries		Industries	<ul><li>Exclude Your Organization</li></ul>
Region 1: Puget Sound	Area	✓ Banks	Select All  Organizations Matching Criteria
Region 2: Western Wasl	hington (excl. Puget)	✓ Credit Unions	A
✓ Region 3: Eastern Wash	nington	<b>✓</b> Other	■ Bank of Eastern Oregon
Region 4: OR Portland	Metro		☑ Bank of the Pacific
✓ Region 5: OR Standard Counties		Ownership	<b>☑</b> bankcda
Region 6: OR Nonurban Counties/Idaho		✓ Privately Held	☑ Beneficial State Bank
✓ Region 7: Anchorage/K	enai/Mat-Su	✓ Publicly Traded	✓ CapEd Credit Union
Region 8: Fairbanks		<b>⊘</b> Other	✓ Cascade Federal Credit Union
Region 9: Southeast (Ju	uneau, Ketchikan, etc.)		Cashmere Valley Bank
Organization Size			Central Willamette Credit Union
Number of Employees		to	_
Assets (in \$ millions)		to	Not Matching Organizations
			Sample Institute
Job Criteria  Exempt / Nonexempt	Union / Nonunion	Job Match Levels	
		—	
Exempt Jobs	Union Jobs	✓ Lesser	
✓ Nonexempt Jobs	Nonunion Jobs	Comparable	
		✓ Greater	
Bonus Payer / Non-bonus P	Payer		~
✓ Bonus Payer Jobs			
✓ Non-bonus Payer Jobs			